



Love Your Network

CONNECT ENTERTAIN SAFEGUARD



855.853.2583 (Blue)
www.LoveYourNetwork.com



ABOUT BLUEPORT

We're passionate about doing things right. Our team of innovators continue to design and deliver technology for the world's most recognized hotel brands. We understand how to turbocharge resources to satisfy guests and empower employees to work efficiently, even if budget and technical constraints have you thinking otherwise.



We Exist So You Can Excel.

Blueport has assembled an elite team of skilled technicians, network installers, field engineers, and more – all hand selected and vetted by our very own founders. We have one mission – to solve our customer's issues... regardless of whose technology is malfunctioning. Bottom line – we want you to **Love Your Network** and we go the extra mile to prove it.

Every Device has a Pulse

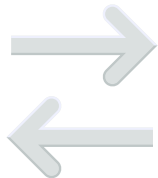
A fast and reliable infrastructure is mission-critical for your guests and for your staff. So we monitor everything from your access points to your pipe, from your switches to your servers. Always cool under pressure, our technicians use advanced software tools to constantly monitor every piece of hardware in the field. We typically know long before trouble arises and proactively address issues before they impact your business.

THE TECHNOLOGY YOU NEED FROM ONE PARTNER.

Hands-On and By Your Side

Network infrastructures are no longer simple cables that connect equipment and transport data. Beyond LANs and WANs, today's network is an intelligent, converged platform that drives data, mobility, voice, and video; a network of networks that touches every aspect of your property and that can make or break the guest experience.

IT Planning & Design



Project Management & Implementation

Ongoing Strategy & Optimization



Proactive Monitoring & Support

Turnkey Technology

From proof of concept, to roll-out, to on-going support, Blueport will implement your vision without breaking the bank. Our tenured team will be with you every step of the way to ensure you are successful now and for years to come.

CONNECT



Premise Wiring & Fiber Circuits

We've engineered every aspect of premise wiring to save time, increase performance and improve safety. In return, our clients experience smoother, hassle-free installations backed by a company that's focused on doing things right. We offer aggressive pricing without compromising quality while servicing both new construction and existing facilities. At completion, test results and detailed documentation are provided to ensure success.

Cabling Solutions

- Cat5, Cat5e, Cat6, Cat6a
- Optical Fiber
- Copper
- Coaxial
- Plenum or PVC Jacketed

Guest WiFi & Bandwidth

Empower guests with Blueport's intuitive network design capabilities, multi-tier bandwidth options and flexible billing. Backed by contracted service level agreements, our networks are built upon best-practices and industry standards to ensure consistent and timely delivery of your day-to-day operations – freeing your staff to focus on guest service and more strategic areas of your business.

Guest Internet Features

- Multi-Tier Bandwidth Levels
- 24/7 Multi-Lingual Technical Help Desk
- Integrated In-Room Authentication and Billing
- Property-Level Customization

ENTERTAIN

Commercial Sound Systems

We deliver professional grade sound systems with easy-to-use controls for lobbies, meeting rooms, elevators, outlets and more. Clients choose us because of our distinct hospitality experience and commitment to enhancing the overall guest experience. We'll help you set the desired mood for each outlet while balancing your brand and budget.

Audio Solutions

- Background Music
- Paging and Intercom Systems
- On-Hold Messaging
- Conference Room Audio



Guest Entertainment Systems & Advanced Casting Technology

Go beyond basic TV channels and engage guests with relevant content and ultra-seamless casting technology.

- Wireless Streaming from Popular Apple®, Android™, and Windows® Devices
- Extremely Intuitive with No Apps to Download
- Industry-Standard Encryption to Deliver High Quality Picture and Sound
- Scalable Options from Basic FTG to a Customizable, Branded Experience with Interactive Program Guide and More
- Easy-to-Use Content Management System
- PMS Integration for In-Room Communication





SAFEGUARD

Hospitality Phone Systems

From the initial call to reservations to late night room service, good communication is at the heart of every hotel. Blueport's telephony solutions are robust and scalable and include Session Initiation Protocol (SIP), physical, cloud-based, and analog options to maximize staff productivity and reduce operating costs. Best yet, we understand the challenges hoteliers face with today's phone systems and will implement a solution that addresses your needs and your budget.

Surveillance Systems

Proactive security systems are paramount for our industry. Blueport delivers peace of mind by using durable indoor and outdoor cameras designed to handle the rigorous demands of 24/7 monitoring. Each camera captures up to 4k video footage with both onsite and offsite recording to prevent tampering and destruction of evidence.

Security Features

- Thoroughly Designed and Tested by Hospitality Engineers
- Professional Installation and Training from Veteran Technicians
- Full IP Video with Low Light and Nighttime Surveillance
- Weather-Rated Cameras for Year-Round Coverage
- Remote Access for Designated Hotel Staff



THE BLUEPORT DIFFERENCE



“Blueport is a key technology partner for XSS Hotels. We first installed their guest networking service in 2008 and since then have added Blueport’s IP telephone and sound systems, in-room entertainment, interior and exterior surveillance, premise wiring, and managed router services. Their ability to seamlessly implement and monitor these services enables us to focus on our guests and other areas of the hotel.”

Ben Stebbins
Director of Procurement
XSS Hotels





“ My first encounter with Blueport was in 2005 when first working for Colwen Hotels. Blueport was brought in as a wildcard to address a hotel’s ongoing network issue that no one else could seem to fix. Dave and his team truly earned my respect when they promptly resolved the issue that had others stumped for many months. From that point forward, I knew I had a business partner I could depend on for my cabling and network needs.

As a management company operating over 80 multiple hotels, employing a fast and reliable infrastructure is critical for guest satisfaction – especially with the increased number of devices accessing the network. Blueport is a natural fit for our technology needs and their highly knowledgeable technicians are always willing to assist, even when an issue pertains to another vendor. Their advice, expertise, and ability to communicate in layman’s terms is priceless.

I admire Blueport’s passion and enthusiasm for the hospitality industry which is evident in the way they treat their clients and their employees. They consistently deliver on time and on budget while providing workmanship of the highest quality. Without a doubt, I highly recommend Blueport as a technology partner.”



Jean Smith
Executive VP, Design and Purchasing
Colwen Hotels

